

# PASSPORT

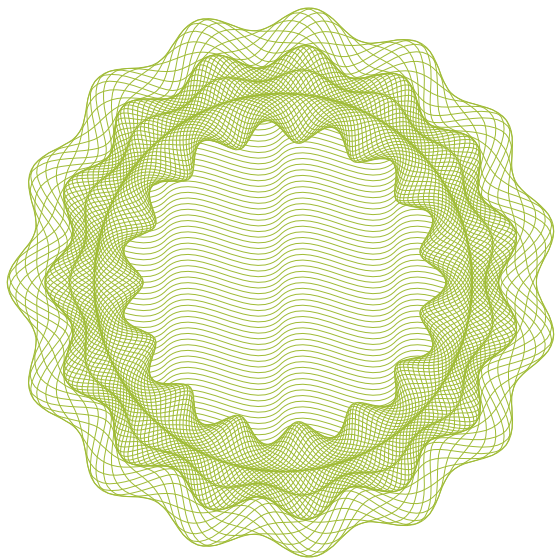
OVERSEAS PASSPORT.



**AA**CONSULTING™



INTERNATIONAL  
TRADE  
SOLUTIONS.



B50B50B50B50B50B50B50B50B50B50

УКРАЇНА

11 APR 2007

ADMITTED UNTIL SIGNED 25 JUL 2007

Бориспіль 410203

B50B50B50B50B50B50B50B50B50B50

HONG KONG IMMIGRATION CHECKPOINT CHARLIE 12 FEB 2005 03. Dec. 2009 SECTOR SEYCHELLES IMMIGRATION

外国人登録申請書 12.01.04 25 香川県高松市

ARRIVED 24.8.2007 DEPARTURE OFFICER (TAN) AIRPORT HEATHROW (5) 29 05 06 07

03 SEP 2012 AIRPORT EXIT

IMMIGRATION ARRIVED 12 SEP 2005

01 APR. 2011 HONG KONG INTERNATIONAL KL. 032 MALAYSIA IMMIGRATION KUALA LUMPUR 0807A 02 AUG 2013

IMMIGRATION BETONG THAILAND 051 29 05 06 07 051 VISACLASS W 20

IMMIGRATION TARTIFA AA 11 DEC 2009 2422 BARCELONA NATIONAL POLICE FRANCISE

EGYPT 22 JUL 2013



# GEOGRAPHY IS NOT A BARRIER WHEN THERE IS AN OPPORTUNITY.

The world is now a global market which gives way to new challenges and opportunities for each company.

Why are you going to resign yourself to domestic market, if we can provide all the world with our services and products?

Why are we going to provide ourselves with an intermediary when we can go directly to the source?

The soul of AA Consulting consists of innovative solutions in a new scenario without borders.



Spain  
Panama  
Senegal  
Honk Kong

# IMPORT





# WE KNOW **WHERE** **WE** CAN FIND WHAT YOUR COMPANY NEEDS.

## AIM

It focuses on helping companies save in their purchases.

## METHOD

We locate new suppliers all over the world who improve the current purchasing conditions.

## RESULTS

Cost reduction and competitiveness rise.

## COST

A low percentage from what you save.

## ACHIEVEMENT

Meanwhile a traditional purchasing department restricts itself to compare local or domestic suppliers, we widen the search to more than one-hundred countries.

# INTERNATIONAL TRADE SOLUTIONS

CP

## COMMON PROBLEMS

1. Difficulty to find a good supplier.
2. Exponential rise of fraud in international trade.
3. Impossibility to achieve your target price.
4. Defective or low quality product.
5. Delays in the shipment.
6. Bad communication.
7. Too high MOQ.
8. High sample shipping costs.

NS

## OUR SOLUTIONS

1. We help you find the suitable supplier.
2. We audit suppliers to guarantee their veracity.
3. We compile tens of suppliers' quotations and we negotiate with them to obtain the best possible price.
4. We conduct a quality control at source to assure the product meets your requirements.
5. We monitor the manufacturing process and its timing to avoid delays in shippings.
6. Our multilingual staff will help you as far as communication is concerned.
7. We will make the supplier accept your order by grouping it together the one of other customers.
8. We gather goods of different clients/suppliers in one single shipment. We count on preferential fares with the main shipping companies.

# EXPORT









## AIM

It focuses on making SME's become multinationals.

## METHOD

Taylorism applied to international trade.



Database  
Manager



Market analyst



Expert in B2B  
portals

EXPORT  
MANAGER  
10



International  
law



Translator



International  
payments



Logistics and  
customs

## RESULTS

AAC commitment: Your company will be internationalised with presence in **more than 10** countries within 18 months

## COST

Fixed fee equivalent to an export manager's salary + variable for success.

THE BELIEF OF THE FACT THAT ONLY ONE PERSON CAN DO SOMETHING BIG IS A MYTH.

ALL OF US HAVE TALENT, BUT EACH ONE FOR SOMETHING DIFFERENT

# ADVANTAGES

## RESOURCES

More time for your main activity.

## CONTRASTED METHOD

Tens of successful internationalised companies.

## POTENTIAL

**More than 30** international trade professionals of different nationalities form an inaccessible structure for most of SME's.

## NETWORK

Own structure in strategic countries and conexions in **more than 100 countries.**

## SAVE

Without structural expenditure such as: telecommunications, hiring, social insurances, vacations, training, medical leave...

## SPEED

Worthwhile department four times sooner than an in-house department.





# UNION IS STRENGTH

## ¿WHAT IS IT?

It is an export consortium formed by our collaborators.

## AIM

It focuses on maximizing synergies and minimizing internationalization costs.

## ADVANTAGES FOR THE MEMBERS

- Distribution channel leverage.
- Cross-selling.
- Joint commercial actions.
- Economies of scale.

## ADVANTAGES FOR THE CUSTOMERS

- Decrease of MOQ.
- Wider assortment of products.
- Logistical savings.
- Better communication.



WE ACCOMPLISH  
OUR AIMS

WE BUILD UP LOYAL AND  
LASTING RELATIONSHIPS BY  
MEANS OF THE HONEST  
COMMUNICATION AND RESPECT

WE ENJOY SUCCESS

WE CONTRIBUTE PASSION  
AND ENTHUSIASM BECAUSE  
WE LOVE WHAT WE DO

WE ARE DIFFERENT, WE  
INNOVATE, WE UNLOCK NEW  
PATHS AND WE MAKE A  
DIFFERENCE

## **EUROPE**

Oficina Spain  
C/ Viena, 26. Oficina 5  
30500 Molina de Segura  
Murcia (España)  
T. +34868947377

## **ASIA**

Office Hong Kong  
Flat C, 6 Floor, Tower 7, One  
Beacon Hill, Kowloon Tong (Hong Kong)  
T. +85297799258

## **AFRICA**

Office Senegal  
Sicap Dieupeul 1, N° 2147  
Dakar (Senegal)  
T. 221774355262

## **AMERICA**

Office Panamá  
Terrazas de Miraflores, 12A  
Distrito de Calidonia (Ciudad de Panamá)  
CP: 0816-06600  
T. +50763876478

[www.aaconsulting.es](http://www.aaconsulting.es)